

# News From MAIW

2016 Summer Issue

## Message From the President

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I am looking forward to serving as your President in the coming year. I know that by working together we can continue to help MAIW do wonderful things in the coming year.

At the May Association Banquet, in my speech I compared MAIW with a Keystone Arch.

The arch has long been used in masonry structures. In fact, a brick arch found in the ruins of modern day Iraq dates back to 1,400 B.C. Today, an arch is often used in construction to span over wall openings and to add beauty because the arch is the supreme definition of form and function. An arch can also carry a much greater load than a horizontal beam can support. This carrying capacity stems from the fact that pressure downward on an arch has the effect of forcing the other stones together instead of apart. This architectural marvel is held together at the peak by the keystone.

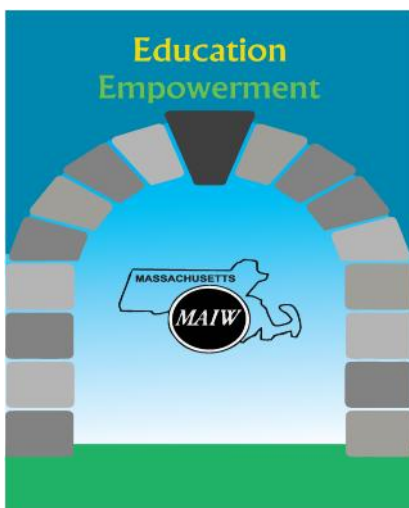
MAIW is a lot like an arch. The weight it must carry is the education and empowerment our members. Imagine that the more we do to add "weight" to MAIW, the greater the downward forces placed on it; further tightening and locking the stones of our arch. This is what I desire for MAIW.

MAIW Board, like the keystone, they represent the piece that keeps our organization together. Without them, the organization would collapse. I've come to recognize that another group of MAIW make up a critical piece of our arch. They embody the values of our organization through their loyalty and commitment to fellowship and mentoring. This is what distinguishes them; and inspires us. Like the other stones that make up an arch, without them the keystone is pointless.

It is important that we challenge ourselves to secure all education opportunities for our members. My goal is to work toward creating a designation for our members, in addition to the classes we offer. The challenges we face to increase and improve the education of our members will require all of the stones in our arch. We need to work together to find education resources we can make available to each member, and to create a designation. In our ever changing industry we are faced with the challenge to educate the clients and community who support us. A designation tells them that we've invested in ourselves and are worthy of their trust. Knowledge is the key to our success and makes a difference for those we serve. Let's work together to make this a reality.

Just like an arch, MAIW provides a lot of support and creates a span all across the state to its member chapters. My message to you is that we are all a keystone, WE are the final piece that locks it all together.

Yours in Fellowship,  
Zenaide R. Noia CISR, AAI, CPIA  
MAIW President 2016-2017



## President Elect's Report

Summer is here with the promise of beautiful beach days, barbecue's and outdoor fun with family and friends!

I am honored to serve as your President Elect this year along with our President, Zee Noia and the Board of Directors to bring you another year of education, fellowship and personal development!

Please feel free to attend any of our chapter meetings to see what we are all about and spread the word!

In Fellowship,  
Monique E. Duquette, CPIW  
Vice President

## Marketing Committee Report

We are working on forming a committee for MAIW Marketing that will include a partnership with Publication, Publicity and Website committees.

Marketing MAIW is a huge component to awareness, growth and adding new members to MAIW. The Marketing committee will continue to spearhead the Big I Event, post and advertise all events and meetings, as well as getting started with our new Social Media Blitz to try and move into another direction of attracting new members while keeping our current members informed and updated.

The Marketing committee needs your help! We need some help with writing, social media postings and brainstorming new idea. If you are interested in joining me on the Marketing committee, please forward me your name, phone number and best email contact.

I look forward to working with anyone that wants to grow the marketing for MAIW.

In fellowship,  
Phyllis Riordan

## Nominating Committee Report

Happy Summer MAIW!

I am looking forward to working with you to keep MAIW Strong!! I am excited to serve as your Immediate Past President and Nominating Committee Chair this year and I look forward to working with our President Zee Noia and her board!

This year I plan to work with all Chapter Directors to be sure all chapters have a full slate of chapter officers in place and plans for the coming year.

I will do my best, working with our MAIW nominating committee, to present a full slate of MAIW officers to the members for our elections in February.

At the Summer Board Meeting on August 6, there will be in each Director's folder, information regarding chapter elections, the MAIW nominating committee and, because it is never too early to plan ahead, candidate forms for the 2016-2017 MAIW year! I hope you will all consider running for an officer position either this coming year or in the near future. We need dedicated and involved leaders to help MAIW stay strong.

At an upcoming chapter meeting you should elect a delegate and an alternate to serve on the MAIW Nominating Committee. We will meet following the February Board Meeting to interview candidates for the 2016-2017 year. Once you have voted on the alternate and delegate in your chapter, Directors - please return Form 812 to me within 10 days following the election.

Also, at your upcoming November or December Chapter meetings each chapter should vote two active members to serve on your chapters nominating committee. These two members will work with the other members of the committee, the Immediate Past Director who will serve as the chair, and one active member appointed by the current Director. Your Nominating Committee will work to present a slate of nominees at either your February or March Chapter meeting for chapter elections. Once chapter elections are held, Form 813 should be submitted to me immediately following you elections. These forms can be found in your folders and are also available on the MAIW website – [www.maiw.org](http://www.maiw.org).

If you have any questions throughout the year regarding any chapter or MAIW nominations, elections and procedures please contact me.

I look forward to a great year ahead with MAIW and all of you!

In Fellowship,  
Carol M Closson, CISR  
MAIW Immediate Past President  
Nominating Committee Chair

## Public Relations Committee Report

Hello Everyone!

I am always amazed by the goodwill and generosity of our members in supporting our communities and the support we all receive from our colleagues, family and friends with all our endeavors. In the past, we have supported local food banks, collected school supplies, walked to raise funds for different organizations, invited organizations to our meetings to speak to our members, provided phones for service men and women and the list goes on.

My goal this year is to keep communications open between our chapters on upcoming public relations events at the chapter level and to promote state level fundraising events where we come together as an organization representing all chapters at one event. I am excited and I look forward to working with all the chapters in the months ahead.

I invite all of you to reach out to me with your thoughts, ideas and plans for the upcoming year.

We can accomplish so much together!

Yours in Fellowship,  
Annie Raposo

**“Those who bring sunshine to the lives of others cannot keep it from themselves.”**

**James Matthew Barrie**

## Chapter News

*Berkshire is  
focusing on Breast  
Cancer  
Awareness!*

### **Berkshire Chapter**

The Berkshire Chapter of the MAIW will be off to a great start. Our first meeting will be held on September 20, 2016 at the Cork N Hearth in Lee, MA. Kevin Brown from ServPro has offered to speak to us about mold remediation. We will be gathering school supplies and donating them to a local charity.

Our October meeting will be held on October 18, 2016 at Zucchini's in Pittsfield, MA. Our focus this month will be on Breast Cancer Awareness. I'm hoping to have a Mary Kay consultant attend our meeting and perform a satin hands treatment on everyone. Mary Kay has a large breast cancer foundation. I am discussing the possibility of conducting a fund raiser with the Mary Kay consultant and having a percentage of the proceeds donated to the Mary Kay Cancer Foundation on behalf of MAIW.

We will also be collecting donations to the Moments House.

In Fellowship,  
Angela Hunt – Berkshire Chapter Director

### **Bristol Chapter**

Felicia and I are excited to be co-directing this year and are hard at work with our committee to plan our membership year. We have had one meeting so far this summer, and are planning another for August. Lots of topics were discussed at this meeting, and our calendar is filling up nicely!

We are in the process of finding sponsors for a few of our meetings and we are planning to hold 3 CEU classes during the year. We are hopeful to have a Commercial Lines class, a Life and Health class, and a Personal Lines class. If anyone is available to teach one of these classes (or knows anyone who is) please let us know!

Another endeavor we are going to undertake this year is the creation of a postcard mailer which we will be sending out to the agencies in our area that do not attend our meetings. This has not been done for some time and we are hopeful that this will create new interest in our organization and drive our membership numbers.

Our September meeting plans include the installation of our board as well as a health and wellness speaker. We will also be planning a donation drive to help the underprivileged youth in our area get ready to go back to school. October plans are still under construction, but they will no doubt involve attendance at the October Association Meeting!

In Fellowship,  
Sara Watkins - Bristol Chapter Co-Director

### **Cape Cod Chapter**

#### **Happy Summer from Cape Cod Chapter!!**

Look for news on our chapter in our next newsletter.

In Fellowship,  
Donnie Hull - Cape Cod Chapter Director

## Chapter News - Continued

### Essex Chapter

#### Happy Summer from Essex Chapter!!

Look for news on our chapter in our next newsletter.

In Fellowship,  
Cynthia Mezoff – Essex Chapter Director

### Middlesex Chapter

Hello Everyone, Happy Summer!! Hope everyone is enjoying the sun and fun!!

Our 2015-16 year has gone by so fast and has been just a great time of learning, fellowship and service. We are now off until September for our Summer Break. Our September meeting will be installation of officers. We will be offering CE hours in our October and June meeting and having "The Basics of Public Speaking" in our April meeting. See ya'll next Fall!!

In Fellowship  
Phyllis Riordan – Middlesex Chapter Director

### Norfolk Chapter

#### Happy Summer from Worcester Chapter!!

Look for news on our chapter in our next newsletter.

In Fellowship,  
Rena King – Norfolk Chapter Director

### Plymouth Chapter

The Plymouth Chapter will be holding their summer board meeting on July 13th, 2016 where we will confirm the dinner meeting dates and speakers for the upcoming year. We will also be discussing the February Association meeting which we are hosting next year. The tentative dates for that meeting are Feb 10th and 11th but that is subject to change.

I would like, with the help of my board, to put together an event in August to help a local boys and girls club. I haven't discussed this with anyone yet so I will keep you posted as to what, if anything transpires.

Our first dinner meeting will be Sept 14th at Ernies in Plymouth featuring Beatrice Grant where she will be educating us on Public Speaking. In October, we are hoping to hold a Flood Class with Doug Platt.

I have also scheduled Arlene Room to speak in November on Leadership and Monique Duquette will be teaching the Ethics class in January. December of course is the Christmas Gathering.

My main focus this year will be on Confidence building skills but I have 2 CEU classes being scheduled and could possibly have one more as well.

I am looking forward to next year with MAIW!

In Fellowship,  
Laura Sewall, CIC, CISR – Plymouth Chapter Director

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*Plymouth  
Chapter first  
dinner meeting  
will be on  
September 14  
at Ernie's in  
Plymouth.*

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## Chapter News - Continued

### South Middlesex Chapter



Left to right. Michelle Marengo, David Youngerman, Loretta West, Sara Wright, Randi Alterman

On Thursday June 16<sup>th</sup>, Loretta West of the South Middlesex Chapter MAIW presented David Youngerman, graduate of Hudson High School, with \$750 Anesta Carey Scholarship. He will be studying Political Science and Criminal Justice at Westfield State University.

The Middlesex Chapter also presented a \$750 Anesta Carey Scholarship to Sara Wright from Natick High. She will be studying Neuroscience at Vanderbilt University. South Middlesex was delighted to have David's mom, Michele Marengo, and Sara's mom, Randi Alterman, join them at Bertucci's in Framingham to receive the scholarships. The chapter wishes them both the best of luck in their endeavors.

Our May meeting was our Installation of Officers and in July we are doing a cookout and planning meeting at the home of Laurie Santarpio. In August, we are planning a cookout and CE class TBA at the home of Loretta West. The rest of our schedule will be posted shortly.

In Fellowship  
Arlene Room – Middlesex Chapter Director

### **Worcester Chapter** **Happy Summer from Worcester Chapter!!**

Look for news on our chapter in our next newsletter.

## MAIW – A Year In Review

**The mission of MAIW is to provide quality professional and personal development through education, networking and community support.**

Here is our mission in action during our 2015/2016 fiscal year:

### Education

150 Individuals earned CEs presented at our Association and Chapter meetings. Some of the classes offered were:  
 MA Auto Insurance – 2 CE presented at the February Association Meeting  
 Flood Insurance – 3 CEs presented at the May Association Meeting  
 Essentials of Life Insurance – 2 CEs presented at the May Association Meeting  
 PL MA Auto Today – 1 CEU presented by the Berkshire Chapter  
 Ethics classes – 3 CEU presented by the Cape Cod, Middlesex and Plymouth Chapters and at the October Association Meeting.  
 Instant Insurance Issues – 2 CE presented by the Plymouth Chapter  
 Personal & Commercial Umbrella – 2 CEU presented by the Cape Cod and Norfolk Chapters

Additional classes included:

Are You A Leader? – presented at the February Association Meeting  
 Roberts Rules of Order – Presented at the October Association Meeting  
 The Basics of Public Speaking – presented by the Norfolk Chapter

### Networking

Definition of networking - interacting with other people to exchange information and develop contacts, especially to further one's career. This definition is seen in action at each of our nine chapter meetings held from September through June as well as at our Association meetings held in October, February and May.

### Community Support via:

#### **\$6,000 in Scholarships were presented to graduating high school seniors:**

Two \$1,000 scholarships presented by the Berkshire Chapter  
 Two \$1,000 scholarships presented by the Bristol Chapter  
 Two \$500 scholarships presented by the Cape Cod Chapter  
 One \$500 scholarships presented by the Norfolk Chapter  
 Two \$500 scholarships presented by the Plymouth Chapter  
 Two \$750 scholarships presented by the South Middlesex Chapter

### Donations/Volunteer Work

Annual Boston Making Strides Breast Cancer Walk– the MAIW Walkers Team raised \$1,305.

9 organizations supported by the Berkshire Chapter

- ) Western MA Labor Action (WMLA) – backpacks and back to school supplies
- ) Jack's Galore – Jack Russell rescue that rescue approx. 75 Jack's every year. Husband and wife team that do this right out of their home and use their own savings to fund this.
- ) St. Mark's Food Pantry
- ) Berkshire Pediatric
- ) Supportive Day Program – Elder's with Alzheimer's dementia and other health issues
- ) Moments House – Offers free programs and services for those diagnosed with cancer as well as support to their families
- ) Berkshire Humane Society – Improve animal welfare through education, outreach, sheltering and adoption
- ) Berkshire Place – Assisted Living for elderly
- ) Young Champ Foundation - non-profit helping low income families w/school supplies, food, clothing, mentoring, after school program, free baseball clinics, etc



## MAIW – A Year In Review

6 organizations supported by the Bristol Chapter

- ) Children's Advocacy Center Wine Tasting
- ) American Cancer Society's Look Good, Feel Better Program
- ) Home Instead Santa to a Senior Project
- ) Forever Paws Animal Shelter
- ) Cell Phone for Soldiers
- ) The Greater Fall River Food Pantry

3 organizations supported by the Cape Cod Chapter:

- ) American Cancer Society
- ) American Heart Association
- ) Dress A Live Doll through Salvation Army – Hyannis, MA

4 organizations supported by the Middlesex Chapter:

- ) Haverhill DCF – Christmas toys
- ) House of Hope – Easter Baskets
- ) Support the Troops - Supplies
- ) City of Lowell – School supplies

2 organizations supported by the Norfolk Chapter:

- ) Family and Community Resources Inc – Adopt a Family at Christmas
- ) Mansfield Food Pantry – food donations collected at chapter meetings

7 organizations supported by the Plymouth Chapter

- ) Boys & Girls Club-Summer Camp Program, Plymouth, MA
- ) Donations for homeless-brought to local fire station, Wareham, MA
- ) The Home for Little Wanderers-Plymouth, MA
- ) Plymouth Area Coalition Children's Fund, Plymouth, MA
- ) South Shore Women's Resource Center, Plymouth, MA
- ) Boys & Girls Club, After School Program, Wareham, MA
- ) Local food pantries in Plymouth, MA

## Upcoming Events

**August 6 – Summer Board Meeting**

**October 2 – Boston Making Strides Against Breast Cancer Walk**

**October 14 & 15 – MAIW's Gateway to Opportunity – October Association Meeting  
hosted by the Essex Chapter at the Holiday Inn in Tewksbury**

## Highlights of the May Association Meeting

The 2016 MAIW Annual Meeting was held at the Four Points by Sheraton Norwood in Norwood, MA from May 13 to May 15. In addition to providing networking opportunities and two CE classes, attendees heard Kevin P Began - Deputy Commissioner, Health Care Access Bureau, Massachusetts Division of Insurance - speak at our Industry Event on Friday. Mr. Began spoke on clearing the lines of communication between the Department of Insurance and the agents and carriers. He also spoke of how the nature of today's insurance buyer has changed and as an industry we need to develop new ways to educate and get the attention of the millennials - think of how they take in information and use it to make decisions. At the Saturday Award Luncheon, The Evans Family inspired us with their presentation on their historic Run Across America. At the luncheon, members were presented with service awards and chapter committee chairs were recognized for their efforts throughout the year. The meeting closed out with the installation of the 2016/2017 MAIW Officers and Chapter Directors at the Saturday Night Banquet.

### **Our congratulations go out to:**

#### **To the MAIW Award Winners:**

Education – Monique Duquette, Plymouth Chapter  
 Government Affairs – Andrea McInnis, Essex Chapter  
 Membership – Berkshire Chapter  
 Public Relations – Sara Watkins, Bristol Chapter  
 Publicity – Becca Metzoff, Essex  
 Safety – Jennifer, Bristol Chapter

#### **To the MAIW Member of the Year**

Kelly Tauber-Lalli – Norfolk Chapter

#### **To the 2016/2017 MAIW Officers:**

Zee Noia, CISR, AAI, CPIA – President  
 Monique Duquette, CPIW – President Elect  
 Adrienne Grover, AAI, CIC, CISR, CPIW – Vice President  
 Liliansa Mello – Secretary  
 Heather Heffernan – Treasurer  
 Carol M Classon, CISR – Immediate Past President

#### **To the recipients of Service Awards:**

##### **5 Years**

Phyllis Riordan – Middlesex Chapter

##### **10 Years**

Cynthia Metzoff – Essex Chapter

##### **15 Years**

Lora FitzGerald – Cape Cod Chapter  
 Lisa Rancourt – South Middlesex Chapter

##### **30 Years**

Carolyn Jenkins – Norfolk Chapter

##### **35 Years**

Kathy Beckwith – South Middlesex Chapter  
 Priscilla – Anne O'Neill – Middlesex Chapter

## Highlights of the May Association Meeting - Continued



Saturday Keynote Speakers, The Evans Family, on their recent historic Run Across America to promote inclusion and mobility for all.



Paula M. Keith, CPIW presenting the Flood Insurance "Just the Facts" CE class



Sponsor of the Flood Insurance Class



Cape Cod Chapter announcing their plans for 2017 May Association Meeting:



**Kevin P. Began, Deputy Commissioner of the Health Care Access Bureau of the MA Division of Insurance**



**Estelle Jeter presented the Education Award to Monique Duquette of the Plymouth Chapter.**



**Installation of the 2016/2017 MAIW Board of Directors!**



**MAIW's Welcome to our First Timers!**

## MASSACHUSETTS ASSOCIATION OF INSURANCE WOMEN, INC.



August 6, 2016 MAIW Board Meeting

TO: MAIW Officers  
Chapter Directors  
Chapter Assistant Directors  
Association Committee Chairmen and Members

FROM: Zee Noia, CISR, AAI, CPIA  
MAIW President

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The next Board Meeting of the Massachusetts Association of Insurance Women, Inc., will be held on Saturday, August 6, 2016 at Sylvia Group in Dartmouth, MA. **THE MEETING WILL BEGIN PROMPTLY AT 10:00 am.** If you plan to pass out information, please be early so as not to delay the start of the meeting. Reports should be submitted prior to the meeting via email to [znoia@sylviagroup.com](mailto:znoia@sylviagroup.com) and [lmelo@rda-insurance.com](mailto:lmelo@rda-insurance.com)

I will assume you will be attending the meeting and giving a report unless you advise me otherwise in advance.

I would appreciate it if you would forward to me any motions or items you wish to have added to the agenda no later than Wednesday, July 20, 2016. This assists me when planning my agenda.

I look forward to seeing everyone in Dartmouth.

# MAIW SUMMER BOARD MEETING SATURDAY, AUGUST 6, 2016

SYLVIA GROUP  
500 FAUNCE CORNER ROAD  
BUILDING 100  
SUITE 120  
DARTMOUTH MA 02747



REGISTRATION BEGINS AT 9:00 AND MEETING AT  
10:00AM

PLEASE COMPLETE ATTACHED REGISTRATION FORM  
AND RSVP BY JULY 27, 2016





Massachusetts Association of Insurance Women, Inc.

*75+ Years Strong*

MAIW SUMMER BOARD MEETING  
AUGUST 6, 2016

Registration: 9:00-10:00am with coffee, fruit and yogurt  
Meeting begins at 10:00am  
Lunch will be served

SYLVIA GROUP  
500 FAUNCE CORNER ROAD  
BUILDING 100, SUITE 120  
DARMOOUTH, MA 02747  
Zee Noia's cell phone #508-965-6769

REGISTRATION INFORMATION

Name: \_\_\_\_\_

Chapter: \_\_\_\_\_

Agency/Company: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Do you need a name tag? Yes\_\_\_\_ No\_\_\_\_  
Do you have any dietary restrictions? Yes\_\_\_\_ No\_\_\_\_

Registration Fee: \$15.00  
Check payable to: MAIW, Inc.

**Please RSVP no later than July 27, 2016 to:**

Lisa Rancourt  
25 Maple Ave., South Grafton, MA 01560  
Phone (508) 494-2402  
E-mail [lisa.rancourt@gmail.com](mailto:lisa.rancourt@gmail.com)



Massachusetts Association of Insurance Women, Inc.

*75 + Years Strong*

**Things to do in/near Dartmouth:**

- ) Dartmouth Mall, Faunce Corner Mall Rd., North Dartmouth
- ) VG Outlet, 375 Faunce Corner Rd., North Dartmouth
- ) New Bedford Whaling Museum, 18 Johnny Cake Hill, New Bedford
- ) Across from the Whaling Museum you can visit Seamen's Bethel, 18 Johnny Cake Hill,
- ) Rotch-Jones-Duff House & Garden Museum, 396 County St., New Bedford
- ) New Bedford Harbor Walk and Buttonwood Park Zoo, 425 Hawthorn St., New Bedford

**Local hotels:**

Residence Inn 1-866-599-6674

Regency Inn 1-800-916-4339



## Safety News from U. S. Consumer Product Safety Commission

URBAN626 Recalls Electric Scooters Due to Fall Hazard

<http://www.cpsc.gov/en/Recalls/2016/URBAN626-Recalls-Electric-Scooters/>

### Recall Summary

Name of Product: Electric scooters

Hazard: The bolt below the seat can crack, posing a fall hazard.

### Remedy: Repair

Consumers should immediately stop using the recalled units and contact URBAN626 for a free repair kit. URBAN626 will reimburse consumers if they choose to have a bike repair shop replace the bolt.

Consumer Contact: URBAN626 toll-free at 888-270-6988 from 9 a.m. to 6 p.m. PT Monday through Friday, email at [recall@urban626.com](mailto:recall@urban626.com) or online at [urb-e.com](http://urb-e.com) and click on "Recall" at the bottom of the page for more information.

### Recall Details

Photos Available At <http://www.cpsc.gov/en/Recalls/2016/URBAN626-Recalls-Electric-Scooters/>

Units: About 1,200

Description: This recall involves all models of the URB-E electric scooter. The foldable electric scooters are aluminum and carbon fiber. They have two wheels and came in black, gray or white.

Incidents/Injuries: The firm has received three reports of incidents, one resulting in a scraped knee.

Sold at: URBAN626 stores in Pasadena, Calif., and online at [amazon.com](http://amazon.com) and [URB-E.com](http://URB-E.com) from August 2015 through June 2016 for between \$1,500 and \$2,000.

Importer: URBAN626, LLC, of Pasadena, Calif.

Manufactured in: U.S.

## MAIW Email Directory 2015-2016

### OFFICERS

#### **President**

Zee Noia , CISR, AAI, CPIA  
[President@maiw.org](mailto:President@maiw.org)  
[Znoia@slyviagroup.com](mailto:Znoia@slyviagroup.com)

#### **Secretary**

Liliana G. Melo  
[lmelo@rda-insurance.com](mailto:lmelo@rda-insurance.com)

#### **President Elect**

Monique Duquette  
[mduquette@rogersgray.com](mailto:mduquette@rogersgray.com)

#### **Treasurer**

Heather Heffernan  
[hherreran@slyviagroup.com](mailto:hherreran@slyviagroup.com)  
[Treasurer@maiw.org](mailto:Treasurer@maiw.org)

#### **Vice President**

Adrienne Grover, AAI, CIC, CISR, CPIW  
[agrover@berkshireinsurancegroup.com](mailto:agrover@berkshireinsurancegroup.com)

#### **Immediate Past President**

Carol Closson, CISR  
[carol@sh-ins.cc](mailto:carol@sh-ins.cc)

### DIRECTORS

Chapter – Meeting night in the month

#### **Berkshire – 3<sup>rd</sup> Wednesday**

Angela Hunt  
[ahunt@berkshireinsurancegroup.com](mailto:ahunt@berkshireinsurancegroup.com)

#### **Middlesex – 1<sup>st</sup> Monday**

Phyllis Riordan, CISR, CPIA  
[priordan@samel-ins.com](mailto:priordan@samel-ins.com)

#### **Bristol – 2<sup>nd</sup> Wednesday**

Felicia Amaral  
[famaral@hadletinsureit.com](mailto:famaral@hadletinsureit.com)

#### **Norfolk – 2<sup>nd</sup> Tuesday**

Rena King  
[Rking@estabrookchamberlain.com](mailto:Rking@estabrookchamberlain.com)

Sara Watkins

[SWatkins@partnersinsgrp LLC.com](mailto:SWatkins@partnersinsgrp LLC.com)

#### **Cape Cod – 2<sup>nd</sup> Tuesday**

Donnie Hull, CPIW  
[Donnie\\_hull@hotmail.com](mailto:Donnie_hull@hotmail.com)

#### **Plymouth – 2<sup>nd</sup> Wednesday**

Laura Sewall, CIC, CISR  
[lsewall@easterninsurance.com](mailto:lsewall@easterninsurance.com)

#### **Essex – 2<sup>nd</sup> Wednesday**

Cynthia Mezoff  
[cyndi@burkeins.com](mailto:cyndi@burkeins.com)

#### **South Middlesex – 3<sup>rd</sup> Tuesday**

JoAnn Anderson  
[janderson@waysideinsurance.com](mailto:janderson@waysideinsurance.com)

**Worcester**

OPEN

### ASSISTANT DIRECTORS

#### **Berkshire**

Martha Bruso  
[martha.bruso@cpdcinsurance.com](mailto:martha.bruso@cpdcinsurance.com)

#### **Middlesex**

Connie O'Connell  
[connie\\_oconnell@yahoo.com](mailto:connie_oconnell@yahoo.com)

#### **Bristol**

Janet Ponte  
[deedee\\_25@verizon.net](mailto:deedee_25@verizon.net)

#### **Norfolk**

Diana Banville  
[dbanville@servprostoughton.com](mailto:dbanville@servprostoughton.com)

#### **Cape Cod**

OPEN

#### **Plymouth**

Elizabeth Brothers, CISR  
[lbrothers@borhekinsurance.com](mailto:lbrothers@borhekinsurance.com)

**Essex**

Rebecca Mezoff  
[mezoff@gmail.com](mailto:mezoff@gmail.com)

**South Middlesex**

Arlene Room, AAI, LIA, CPIW, DAE  
[aroom7713@gmail.com](mailto:aroom7713@gmail.com)

**Worcester**

OPEN

**PARLIAMENTARIAN**

Kathryne Beckwith  
[kabeck72@aol.com](mailto:kabeck72@aol.com)

**KEY MEMBER**

Lisa Rancourt  
[lisa.rancourt@gmail.com](mailto:lisa.rancourt@gmail.com)

**STANDING COMMITTEES****Budget & Finance**

Ingrid Brown, CIC, CISR, CPIW, DAE  
[icybee@verizon.net](mailto:icybee@verizon.net)

Estelle T. Jeter  
[estellejeter1@gmail.com](mailto:estellejeter1@gmail.com)

Lora FitzGerald  
[lfitz@southeasternins.com](mailto:lfitz@southeasternins.com)

**Bylaws**

Kathryne Beckwith, CPIW  
[kbeckwith@lumberins.com](mailto:kbeckwith@lumberins.com)

Anne Collins  
[Acoll41557@aol.com](mailto:Acoll41557@aol.com)

Priscilla-Anne O'Neill  
[WPAONEILL@comcast.net](mailto:WPAONEILL@comcast.net)

**Education**

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Note from the Editor:

The Publication Committee hopes you have found this issue of the News From MAIW to be interesting and full of information you can use.

We are looking for articles or topics that are of interest to our members for publication in future newsletters.

We prefer that all articles are to be submitted in a WORD document so that they can be cut and pasted into the newsletter. However documents in PDF format will be welcomed.

Picutures are welcomed so feel free to include them with your article.

Please send all articles, comments or suggestions to [beatrice.grant@acadia-ins.com](mailto:beatrice.grant@acadia-ins.com)

Thank You!



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